



# Thank you

WORLD NATURAL WELLNESS PVT. LTD.



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#### **ABOUT US**

World Natural Wellness Private Limited is much more than a company. It is a revolutionary idea that has transcended itself beyond the ordinary. It is a commitment that brings a positive change in the lives of people it touches, through its genuine quality products that are value-for-money and by opening profitable and career oriented opportunities for the motivated youth. In World Natural Compensation Plan, Entity allows a Direct Seller to set up its own Compensation to distribute products of World Natural (Referred to as Company hereinafter). World Natural Wellness Private Limited offers a rewarding system of compensation that is based on the resales of products to consumers and prospective direct sellers.



#### **MISSION**

World Natural Wellness Private Limited is dedicated to spread quality lifestyle in the Society and help people choose value-formoney products for healthy and better living.





#### **VISION**

To be a reputed Company of Smart people who add value across generations.



## **TYPES OF INCOME**

World Natural Wellness Private Limited has one of the best Compensation Plan at all levels of Compensation to drive maximum benefits of motivation and earning by all its Direct Sellers.



#### **RETAIL PROFIT**

Selling World Natural Products directly is the first step to success and building a solid foundation for your Compensation. Retail Selling is the surest method of earning immediate income even as you build a long-term Compensation and satisfied customers.

Retail profit is the margin between the prices at which the World Natural Direct Sellers purchase the products (Distributor Price / DP) and the price at which these products are sold (Maximum Retail Price / MRP). Direct Sellers in World Natural Compensation Plan can earn Retail profit of up to 20% on the MRP of the products.

For Example:- Every product in the World Natural portfolio has an MRP & Distributor Price (DP). If a product has an MRP of Rs.1000/. World Natural Direct Sellers can purchase the same product on DP which is Rs. 800/- and may resell the same product on MRP and earn Rs. 200/- (i.e. 20% profit) on reselling the product.





#### **Notes**

- DP is referred as Distributor Price.
- MRP is referred as Maximum Retail Price.
- Retail Profit is not calculated and paid by the company.
- World Natural reserves the right to further give discount on any product below DP.

#### **SALES MATCHING INCENTIVE**

If you are a registered Direct Seller of World Natural and you have more Direct Sellers joined voluntarily under you and these Direct Sellers sale/ marketing some products from World Natural, then on every sale/ market of products some special points are generated which are called as Business Sales Point (BSP). These Business Sales Point (BSP) are given to every Direct Sellers and their Direct Seller who sale / market products and these BSP's are added with all upward sellers. Sales Matching Incentive is calculated and paid to the Direct Seller based on successfully building Business Sales Point (BSP) within the placement team. As your team begins to grow you are entitled to earn sales Matching Incentive based on the total BSP generated in your stronger and other weaker teams. When a Direct Seller successfully builds Business Sales Point (BSP) within the network, he / she will be compensated with the Sales Matching Incentive. As their team grows, they will be entitled to get 10% of matched Business Sales Point (BSP) generated on either side as Sales Matching Incentive in ratio of 1:1 and the Value of 1BSP is Rs 100/- app.



### For Example:

	STRONGER ORGANIZATION	WEAKER ORGANIZATION	
As per closing period	300 BSP	280 BSP	10% of Matched BSP
Matched BSP	280 BSP	280 BSP	10% x 280 BSP = 28 BSP x 100/-= Rs.2800/-
Balance BSP	20 BSP	0 BSP	
As per Next closing period	1100 BSP	1050 BSP	
Total BSP	1120 BSP	1050 BSP	10% of Matched BSP
Matched BSP	1050 BSP	1050 BSP	10% x 1050 BSP = 105 BSP x 100/- = Rs.10500/-
Balance BSP	70 BSP	0 BSP	

#### **TEAM LEADER RECOGNITION**

World Natural recognizes the efforts and hard work done by its direct sellers through its down line team to achieve the highest possible sales of its products. In recognition of the efforts and hard work of a team leader he is awarded Recognition by bestowing the following Ranks on the basis of total matching accumulated sales achieved by him/her from the date of his/her joining as given below:

S. NO.	BSP FROM STRONGER TEAM	BSP FROM WEAKER TEAM	RECOGNITION
1	200 BSP	100 BSP	Silver
2	Next 600 BSP	Next 300 BSP	Silver Star
3	Next 1400 BSP	Next 700 BSP	Gold
4	Next 3000 BSP	Next 1500 BSP	Gold Star
5	Next 6000 BSP	Next 3000 BSP	Topaz
6	Next 12000 BSP	Next 6000 BSP	Emerald
7	Next 25000 BSP	Next 12500 BSP	Diamond
8	Next 50000 BSP	Next 25000 BSP	Double Diamond
9	Next 98000 BSP	Next 49000 BSP	Triple Diamond
10	Next 196000 BSP	Next 98000 BSP	Gold Diamond
11	Next 392000 BSP	Next 196000 BSP	Blue Diamond
12	Next 784000 BSP	Next 392000 BSP	Black Diamond
13	Next 1568000 BSP	Next 784000 BSP	Royal Diamond
14	Next 3136000 BSP	Next 1568000 BSP	Crown Diamond
15	Next 6272000 BSP	Next 3136000 BSP	Venus
16	Next 12544000 BSP	Next 6272000 BSP	Royal Venus
17	Next 25088000 BSP	Next 12544000 BSP	Mercury
18	Next 50176000 BSP	Next 25088000 BSP	Royal Mercury
19	Next 100352000 BSP	Next 50176000 BSP	Ambassador
20	Next 200704000 BSP	Next 100352000 BSP	Royal Ambassador
21	Next 401408000 BSP	Next 200704000 BSP	Crown Ambassador

#### **Notes**

- Sales Matching Incentive is Calculated and paid to the Direct Sellers on weekly basis.
- Direct Seller will get Sales Matching Incentive only when he/she is able to accumulate min Self sale of 25 BSP.
- **Closing period** =Sales Matching Incentive is calculated on sales done between 00:00:00 am of Friday to 23:59:59 pm of Thursday every week.
- Payout period = Sales Matching Incentive is paid to Direct Seller on Friday of every week of the closing week.
- Un-matched BSPs in a closing period will be carried forward to the next closing period.
- The maximum threshold limit for earning Sales Matching Incentive depends is Rs. 200000/- PER Week.
- Company reserves the right to change / amend the Sales Matching Incentive.
- Active Compensation is calculated after all cancellations and refunds deducted from the current payout period.

#### **ACHIEVER INCENTIVE**

A Direct Seller can rise through the Compensation Plan by increasing the sales of Products. The Achiever Incentive is based on the Business Sales Point (BSP) matched in 2 teams. In the below mentioned table it is shown how a Direct Seller can achieve his/her achiever Incentive as per the Fresh Business Sales Point (BSP) matched time to time. In World Natural Compensation Plan Achiever Incentive is paid to the Direct Seller only once.

BSP FROM STRONGER TEAM	BSP FROM WEAKER TEAM	INCENTIVE % ON MATCHED BSP
200 BSP	100 BSP	17 % of Matched BSP
Next 600 BSP	Next 300 BSP	16.67 % of Matched BSP
Next 1400 BSP	Next 700 BSP	17.14 % of Matched BSP
Next 3000 BSP	Next 1500 BSP	16.66 % of Matched BSP
Next 6000 BSP	Next 3000 BSP	13.34 % of Matched BSP
Next 12000 BSP	Next 6000 BSP	16.66 % of Matched BSP
Next 25000 BSP	Next 12500 BSP	19.20 % of Matched BSP
Next 50000 BSP	Next 25000 BSP	15 % of Matched BSP
Next 98000 BSP	Next 49000 BSP	5.10 % of Matched BSP
Next 196000 BSP	Next 98000 BSP	3.06 % of Matched BSP
Next 392000 BSP	Next 196000 BSP	9.18 % of Matched BSP
Next 784000 BSP	Next 392000 BSP	6.12 % of Matched BSP
Next 1568000 BSP	Next 784000 BSP	5.74 % of Matched BSP
Next 3136000 BSP	Next 1568000 BSP	4.78 % of Matched BSP
Next 6272000 BSP	Next 3136000 BSP	4.08 % of Matched BSP
Next 12544000 BSP	Next 6272000 BSP	4.15 % of Matched BSP
Next 25088000 BSP	Next 12544000 BSP	4.15 % of Matched BSP
Next 50176000 BSP	Next 25088000 BSP	4.09 % of Matched BSP
Next 100352000 BSP	Next 50176000 BSP	3.19 % of Matched BSP
Next 200704000 BSP	Next 100352000 BSP	1.99 % of Matched BSP
Next 401408000 BSP	Next 200704000 BSP	1.74 % of Matched BSP

#### **Notes**

- Achiever Incentive is Calculated and paid to the Direct Sellers on weekly basis.
- **Closing period** =Achiever Incentive is calculated on sales done between 00:00:00 am of Friday to 23:59:59 pm of Thursday every week.
- Payout period = Achiever Incentive is paid on Friday of every week of the closing week.
- Un-matched BSPs in a closing period will be carried forward to the next closing period.
- Company reserves the right to change / amend the Achiever Incentive.
- Active Compensation is calculated after all cancellations and refunds deducted from the current payout period.

